



## Cox Distinguished Business Leader Suggested Reading List

***A Stake in the Outcome: Building a Culture of Ownership for the Long-Term Success of Your Business*** by Jack Stack and Bo Burlingham

***Annapurna: A Woman's Place*** by Arlene Blum

***Big Think Strategy: How to Leverage Bold Ideas and Leave Small Thinking Behind***  
by Bernd H. Schmitt

***Blink*** by Malcom Gladwell

***Brand Failures*** by Matt Haig

***Building Leaders: How Successful Companies Develop the Next Generation of Leaders*** by Jay Conger and Beth Benjamin

***Built to Last: Successful Habits of Visionary Companies*** by Jim Collins and Jerry Porras

***Company of Heroes: Unleashing the Power of Self-Leadership*** by Charles C. Manz & Henry P. Sims, Jr.

***Confronting Reality*** by Larry Bossidy and Ram Charan

***Corporate Celebration: Play, Purpose, and Profit at Work*** by Dave Hemsath and Leslie Yerkes

***Creative Destruction: Why Companies That Are Built to Last Underperform the Market – and How to Successfully Transform Them*** by Richard Foster and Sarah Kaplan

***Credibility: How Leaders Gain and Lose It, Why People Demand It*** by James M. Kouzes and Barry Z. Posner

***Crucial Conversations: Tools for Talking When Stakes Are High*** by Kerry Patterson, Joseph Grenny, Ron McMillan, Al Switzler, Stephen R. Covey

***The Cycle of Leadership: How Great Leaders Teach Their Companies to Win*** by Noel M. Tichy

***Encouraging the Heart: A Leader's Guide to Rewarding and Recognizing Others*** by James Kouzes & Barry Posner

***Execution: The Discipline of Getting Things Done*** by Larry Bossidy, Ram Charan, Charles Burck

***Fifth Discipline Fieldbook: Strategies and Tools for Building a Learning Organization*** by Peter Senge

***Final Accounting: Ambition, Greed and the Fall of Arthur Anderson*** by Barbara Ley Toffler and Jennifer Reingold

***Finding Flow: The Psychology of Engagement with Everyday Life*** by Mihaly Csikszentmihalyi

***First, Break all the Rules: What the World's Greatest Managers Do Differently*** by Marcus Buckingham and Curt Coffman

***Flying High: How JetBlue Founder and CEO David Neeleman Beats the Competition***  
by James Wynbrandt

***Getting to Yes*** by Roger Fisher and William Ury

***Good to Great*** by Jim Collins

***Good to Great: Why Some Companies Make the Leap and Other Don't*** by Jim Collins

***Gung Ho! Turn on the People in Any Organization*** by Ken Blanchard and Sheldon Bowles

***Hidden Value: How Great Companies Achieve Extraordinary Results with Ordinary People*** by Charles A. O'Reilly

***High Flyers: Developing the Next Generation of Leaders*** by Morgan McCall

***How to Change the World: Social Entrepreneurs and the Power of New Ideas*** by David Bornstein

***If It Ain't Broke, Break It!*** By Robert J. Kriegel and Louis Patler

***It's Your Ship: Management Techniques from the Best Damn Ship in the Navy*** by D. Michael Abrashoff

***Judgment*** by Noel Tichy and Warren Bennis

***Jack: Straight from the Gut*** by Jack Welch

***Leaders: Strategies for Taking Charge*** by Warren Bennis & Burt Nanus

***Leadership Is an Art*** by Max De Pree

***Leadership on the Line: Staying Alive Through the Dangers of Leading*** by Martin Linsky & Ronald A. Heifetz

**Leadership Resources a Guide to Training and Development Tools** by May K. Schwartz

**Leading Change** by John P. Kotter

**Leading Minds: An Anatomy of Leadership** by Howard Gardner

**Leading Out Loud: The Authentic Speaker, the Credible Leader** by Terry Pearce

**Leading Quietly** by Joseph L. Badaracco Jr.

**Leading the Revolution** by Gary Hamel

**Let Your Life Speak: Listening to the Voice of Vocation** by Parker. J. Palmer

**Lincoln on Leadership** by Donald T. Phillips

**Made to Stick: Why Some Ideas Survive and Others Die** by Chip Heath, Dan Heath

**Managing by Storying Around: A New Method of Leadership** by David M. Armstrong

**The Mind of the CEO** by Jeffrey Garten, Jeffrey E. Garten

**Nuts! Southwest Airlines' Crazy Recipe for Business and Personal Success** by Kevin & Jackie Freiberg

**On Becoming a Leader** by Warren Bennis

**The One Thing You Need to Know: ... About Great Managing, Great Leading, and Sustained Individual Success** by Marcus Buckingham

**On Leadership** by John Gardner

**On the Brink: The Life and Leadership of Norman Brinker** by Norman Brinker & Donald T. Phillips

**Organizing Genius: The Secrets of Creative Collaboration** by Warren Bennis and Patricia Ward Biederman

**Outliers** by Malcolm Gladwell

**The Other 90%: How to Unlock Your Vast Untapped Potential for Leadership and Life** by Robert K. Cooper

**Practice What You Preach: What Managers must Do to Create a High Achievement Culture** by David H. Maister

**Primal Leadership: Realizing the Power of Emotional Intelligence** by Daniel Goleman, Richard Boyatzis, and Annie McKee

**Principle Centered Leadership** by Stephen R. Covey

**Rapid Transformation: A 90-day Plan for Fast and Effective Change** by Behnam N. Tabrizi

**Results That Last: Hardwiring Behaviors That Will Take Your Company to the Top** by Quint Studer

**Servant Leadership: A Journey into Legitimate Power and Greatness** by Robert K. Green leaf

**Teams at the Top: Unleashing the Potential of Both Teams and Individual Leaders** by Jon R. Katzenbach

**The 21 Irrefutable Laws of Leadership Tested by Time** by James L. Garlow

**The 8th Habit: From Effectiveness to Greatness** by Steven R. Covey

**The Answer to How Is Yes: Acting on What Matters** by Peter Block

**The Art of Innovation: Lessons in Creativity from IDEO** by Tom Kelley with Jonathon Littman

**The Challenge of Organizational Change: How Companies Experience It and Leaders Guide It** by Rosabeth Moss Kanter, Barry A. Stein, and T.D. Jick

**The Dance of Change: The Challenges to Sustaining Momentum in Learning Organizations** by Peter Senge, Art Kleiner, Charlotte Roberts, Richard Ross, George Roth, Bryan Smith

**The Emotionally Intelligent Workplace: How to Select for, Measure, and Improve Emotional Intelligence in Individuals, Groups, and Organizations** by Cary Cherniss and Daniel Goleman

**The Founding Fathers on Leadership** by Donald Phillips

**The Future of Leadership: Today's Top Leadership Thinkers Speak to Tomorrow's Leaders** by Warren Bennis, Gretchen M. Speitzer, and Thomas G. Cummings

**The Heart of Change: Real-Life Stories of How People Change Their Organizations** by John Kotter and Dan Cohen

**The Leader's Voice: How Your Communication Can Inspire Action and Get Results!** By Boyd Clarke and Ron Crossland

**The Leadership Challenge** by James M. Kouzes and Barry Z. Posner

**The Leadership Challenge: How to Keep Getting Extraordinary Things Done in Organizations** by James Kouzes, Barry Posner, Tom Peters

**The Leadership Engine: How Winning Companies Build Leaders at Every Level** by Noel Tichy with Eli Cohen

***The Leadership Pipeline: How to Build the Leadership Powered Company*** by Ram Charan, Steve Drotter, and Jim Noel

***The Mind of the CEO*** by Jeffrey E. Garten

***The Tipping Point: How Little Things Make a Big Difference*** by Malcolm Gladwell

***The Servant Leader*** by James A. Autry

***The Seven Habits of Highly Effective People*** by Steven R. Covey

***The Six Pillars of Self-Esteem*** by Nathen Branden

***The Three Keys to Empowerment*** by Ken Blanchard, John Carlos, and Alan Randolph

***The Transformational Leader*** by Noel M. Tichy & Mary Anne Devanna

***Thinking in the Future Tense: Leadership Skills for the New Age*** by Jennifer James

***Visionary Leadership*** by Burt Nanus

***What Got You Here Won't Get You There: How Successful People Become Even More Successful***  
by Marshall Goldsmith, Mark Reiter

***Whoever Make the Most Mistakes Wins: The Paradox of Innovation*** by Richard Farson and Ralph Keyes

***Winning*** by Jack Welch, Suzy Welch

***Why Companies Fail*** by Mark Ingebretsen

***Wooden on Leadership: How to Create a Winning Organization*** by John Wooden

***Working with Emotional Intelligence*** by Daniel Goldman